

Anthony Capobianco
President



Anthony Capobianco, universally known as AC, is the President for Rodney Strong Wine Estates. AC has worked in the beverage industry for decades. Beginning in sales, representing famous brands the likes of Miller Lite, Guinness, and Samuel Adams, he eventually moved to the supplier side of the business, leading the New York Tri-State area for Presidente Beer, the leading export beer of the Dominican Republic.

In 2004, AC joined Miller Brewing Company. During his ten years at Miller Brewing, SABMiller and MillerCoors, he held various leadership positions in various markets, including Maryland, Tennessee, North Carolina, and New Jersey. From there, it was on to sales and marketing for Kimberly-Clark representing the brands Scott, Huggies and Kleenex while leading the national broker business at Crossmark.

After making the move to fine wine at Treasury Wine Estates in 2013, AC joined Rodney Strong in 2015. After a year at Rodney Strong, AC briefly left the company, only to return in June 2017. "I was so blessed to be able to return," AC remarks, "and blessed to be given a second chance. I simply knew that that I really wanted to be here." During his tenure at Rodney Strong, AC has served as Vice President of off-premise National Accounts and, most recently, Vice President of US Sales. Under his leadership in those roles, Rodney Strong Wine Estates has increased its national account footprint, improved its share of luxury business, and entered a national partnership with Southern Glazers Wine & Spirits.

AC lives with his family in Cincinnati, Ohio. The Capobianco family loves to travel, taking an annual cross-country road trip each summer. At home, you can find AC cheering for his kids at gymnastics and soccer, or enjoying family game nights.

